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## A10 Capital Hires Veteran Commercial Real Estate Financier To Head Up Texas Markets

*Former CMBS Rainmaker Mark McClure Added to Management Team*

Press Release

Source: A10 Capital

On 11:02 am EDT, Monday October 5, 2009

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DALLAS--(BUSINESS WIRE)--A10 Capital, a fully integrated firm that finances commercial real estate and provides services to resolve troubled assets, announced today that it has hired Mark McClure to head up its Texas office.

"We are very pleased to welcome Mark McClure to our team," said Jerry Dunn, CEO of A10 Capital. "His track record of 25 years of commercial real estate finance experience in Texas will be a great asset to our firm in a market where we see a great deal of growth potential."

As EVP of the Texas Markets, Mark will be responsible for sourcing all new business opportunities in the Texas markets including first mortgage loans, note acquisition financings, mezzanine loans, equity investments, and troubled asset advisory engagements. Mark has originated, underwritten, structured, and financed in excess of \$4 billion of commercial real estate while holding senior level positions with the following major institutions: Morgan Stanley, Goldman Sachs (Archon Financial), Credit Suisse (Column Financial), and New York Life.

Mark also brings additional troubled asset advisory expertise to A10 Capital through his past experience with the Resolution Trust Corporation (RTC) in the late 1980s. As an employee of the RTC, Mark was responsible for the valuation, asset management, marketing, and successful disposition of the commercial real estate portfolio of a failed Southwest bank that was comprised of 225 properties with a cumulative book value of \$1 billion.

"A10 Capital's platform provides borrowers with prompt and reliable feedback allowing transactions to close in a timely manner which is critical in today's market," said Mark McClure, EVP of the Texas Markets. "My mandate is to fund commercial real estate loan opportunities which possess sound real estate fundamentals, but are unable to find financing due to the rigid and onerous underwriting criteria which persist in today's lending environment. Unfortunately, the capital flow pendulum has once again gone from one extreme to the other, making it very difficult for investors to secure financing for their commercial real estate transactions. A10 Capital's products include 'nearly bankable' senior loans, note acquisition financing, and mezzanine loans, providing investors with competitive financing alternatives in today's challenging landscape."

### About A10 Capital

A10 Capital is a fully integrated firm that finances commercial real estate and provides advisory and management services for the workout of all types of troubled loans and real estate assets. A10's team has closed over \$20 billion of commercial transactions and has significant experience operating in distressed environments dating back to the RTC in the 1980s.

A10 has over \$100 million of dry powder available to operate its four lines of business: [A10's Lending Group](#) originates first mortgage commercial real estate loans and provides financing to investors for distressed debt purchases secured by commercial real estate. [A10's Bank Solutions Group](#) provides advisory, consulting, and management services to resolve all types of troubled loans and real estate assets. A10 can also provide capital to assist banks with the resolution of certain commercial real estate loans and assets. [A10's TIC Solutions Group](#) provides asset management and develops workout and turnaround strategies for distressed Tenants-in-Common (TIC) properties. [A10's Investments Group](#) provides capital (mezzanine debt and equity) in situations in which its capital and expertise can help to turnaround and create significant value in a commercial property. A10 Capital is headquartered in Boise, ID and has offices in Seattle, WA, Denver, CO, Salt Lake City, UT and New York, NY. For more information visit:

<http://www.a10capital.com>.



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