



A10 Capital Names Former Goldman Sachs Commercial Mortgage Co-CEO as New Chief Credit and Risk Officer

Boise, ID – October 1, 2012 - A10 Capital, a full-service nationwide lending business specializing in small to middle market [mini-perm commercial mortgage loans](#) announced today that former Goldman Sachs Commercial Mortgage Capital Co-CEO and Chief Credit Officer, Jim Conway, will be joining the firm as its Chief Credit and Risk Officer.

“I look forward to collaborating with this dynamic A10 team.” says Conway. “They’ve developed a nationwide lending platform and have some of the best originators in the industry, many of whom I’ve worked with over the course of my career. Also, given the recent \$100 million equity facility from H.I.G. Capital, A10 is well positioned to make the most of opportunities in the rapidly evolving [commercial mortgage](#) market.”

“Jim is a significant addition to our management and leadership team.” adds A10 Capital CEO Jerry Dunn. “He is an esteemed Wall Street veteran with impeccable credentials and has a wealth of real estate lending experience at some of the most respected institutions in the country.”

Jim Conway has nearly 35 years of commercial mortgage experience. Prior to joining A10 Capital, he was Co-CEO and Chief Credit Officer of Goldman Sachs Commercial Mortgage Capital from 1998 to 2010 where he chaired the firm’s credit committee and was responsible for closing over 1,500 commercial mortgages totaling over \$16 billion of loan volume. Prior to that, Jim was Senior Vice President of Phoenix Realty Securities where he was regional head of the firm’s Southwest and Western regions. From 1977 to 1995 Jim worked for Travelers Insurance Company, serving in all areas of the firm’s commercial real estate business including mortgage lending, real estate development, asset management, servicing, workout/REO, and joint venture equity where he was ultimately promoted to Managing Director within the firm's real estate subsidiary.

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About A10 Capital

Founded in 2007, A10 Capital is a full service, nationwide lending business specializing in small to middle market commercial mortgage loans. Our core product, a mini-perm loan (also known as a [bridge loan](#)), features an intermediate term of 3-5 years that is often used to finance properties not yet in a position to obtain longer-term, permanent financing. A10 Capital's seasoned and proven team has closed over \$40 billion of [commercial real estate loans](#) and brings a track record of successfully operating in distressed environments dating back to opportunities arising from the Resolution Trust Corporation in the 1980s. For more information, visit www.a10capital.com.

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