



## **A10 Capital Hires Former Midland Loan Services Special Servicing Manager**

**Overland Park, KS** – A10 Capital, the nation’s leading non-bank lender of small- to middle-market commercial property loans, today announced that it has hired Ned Smith to head up loan origination efforts in the south central U.S. markets.

“We are pleased to have Ned join our firm to address the demand for non-recourse CRE financing that we are seeing in this region,” said Jerry Dunn, CEO of A10 Capital. “The combination of his loan origination and special servicing experience, plus his legal career, brings a welcome addition to our deep, full-service platform.”

“A10 is a true innovator in the industry and has a reputation of providing superior client service that sets it apart from other lenders in the marketplace,” says Ned, “We’re the most active lender in the bridge loan space for unstabilized and distressed properties where many banks can’t lend in the current regulatory environment. I’m looking forward to the opportunity to add my contribution to A10’s diverse and talented team of professionals.”

Ned Smith has over 20 years’ experience in the commercial real estate finance industry. Prior to joining A10 Capital, Ned was vice president and special servicing team lead at Midland Loan Services where he was a voting member on both Midland’s asset review and advance committees. Before his career at Midland, Ned headed up the asset management group at Principal Commercial Acceptance (an operating company of the Principal Financial Group). Most recently, Ned was with Sabal Financial Group as a business development manager. In addition to his CRE finance experience, Ned is an attorney who has practiced in the fields of commercial litigation, contract law, business litigation, property taxation, and regulatory law.

### **About A10 Capital**

Value-add real estate investors rely on A10 Capital to provide non-recourse financing on un-stabilized and distressed commercial properties across the United States. A10 Capital features flexibility, certainty and fast loan closings, and our satisfied clients have made A10 the most active lender in the small- to mid-market bridge loan space (\$1 million to \$20 million). A10’s platform incorporates focused origination, speedy underwriting and legal review, competitive pricing and terms, and in-house servicing for the life of the loan. An innovator in the industry with a scalable funding model, A10 is backed by the \$15 billion global private equity firm H.I.G. Capital and a Fortune 500 insurance company. We are based in Boise and Dallas and have regional offices in Annapolis, Atlanta, Cleveland, Kansas City, Newport Beach, New Jersey, New York, Philadelphia, and San Francisco. For more information, please visit us at [www.a10capital.com](http://www.a10capital.com).

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