



A10 Capital Hires Real Estate Finance Veteran as Head of National Originations

Co-founder of Resource Capital Corporation and Ischus Capital Management will lead drive for new business at rapidly growing commercial mortgage lender.

Boise, ID – A10 Capital, the nation’s leading non-bank middle-market commercial real estate lender, announced that Andrew Shook joined the firm as Senior Executive Vice President. Andrew will have national responsibility for new loan originations.

“Andrew is a significant addition to our senior leadership team,” said Jerry Dunn, CEO of A10 Capital. “He brings a new level of diversity of experience to our organization as he has originated, managed, structured and traded tens of billions of dollars of real estate whole loans, CMBS, and securitizations over the course of his career.”

“I’ve followed A10’s remarkable progress over the last few years in the commercial real estate markets,” says Andrew, “They’ve developed a truly innovative lending platform. The A10 value proposition is compelling and empowers our clients to execute quickly and with confidence. I have a great team of dynamic loan origination professionals. I look forward to driving A10 to a multi-billion dollar middle market commercial mortgage originator in the next 24-36 months. As A10’s growth accelerates, we will add significant staff to the origination team. It’s a privilege to lead this exceptional group. I look forward to working with them as we build upon our client relationships and expand A10’s brand to new markets.”

Andrew Shook brings over 20 years of real estate finance experience in driving growth through creative financial solutions. Much of his work has focused on loan growth through customer development and differentiated marketing approaches. He has originated, managed, structured, and traded tens of billions of dollars of real estate whole loans, CMBS, and securitizations. Andrew was on the founding management team of Resource Capital Corporation (NYSE: RSO), a specialty finance mortgage REIT. In March 2006, he rang the opening bell of the New York Stock Exchange to commemorate RSO’s initial public offering. Andrew previously served as President and Chief Investment Officer of Ischus Capital Management, LLC, which he co-founded with Resource America. Before his time at Ischus, Andrew ran a multi-billion dollar real estate portfolio for HSBC Bank USA. He held senior positions at Bank of America in the United States and Europe, where he originated, managed, structured, and traded a variety of real estate loans, CMBS, securitized assets, and derivatives. Andrew holds a bachelor’s degree in business management from North Carolina State University and a master’s degree in banking and finance from the University of Alabama. His interests include flying (he is an instrument-rated pilot), fishing, sailing, and Alabama football. Roll Tide!

About A10 Capital

Value-add real estate investors rely on A10 Capital to provide non-recourse financing on un-stabilized and distressed commercial properties across the United States. A10 Capital features flexibility, certainty and fast loan closings, and our satisfied clients have made A10 the most active lender in the small- to mid-market bridge loan space (\$1 million to \$20 million). A10’s platform incorporates focused origination, speedy underwriting and legal review, competitive pricing and terms, and in-house servicing

for the life of the loan. An innovator in the industry with a scalable funding model, A10 is backed by the \$15 billion global private equity firm H.I.G. Capital, a Fortune 500 insurance company, and an affiliate of an institutional investor with \$20 billion of equity capital. We are based in Boise and Dallas and have regional offices in Annapolis, Atlanta, Cleveland, Kansas City, Newport Beach, New Jersey, New York, Philadelphia, and San Francisco.

For Further Information Contact:

Cathy Clarke
CNC Associates
508.833.8533
cathy@cncassocs.com

Laura Penney
A10 Capital, LLC
208.577.5002
lpenney@a10capital.com