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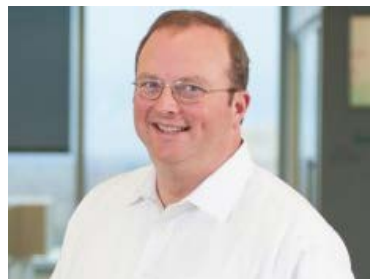
A10 Taps Industry Veteran to Lead Originations

By [Paul Bubny](#) | National

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Shook sees A10 becoming a multi-billion-dollar loan originator within three years.

BOISE, ID—Commercial real estate finance veteran **Andrew Shook** has joined **A10 Capital** as senior EVP. He will have national responsibility for new loan originations.

"I've followed A10's remarkable progress over the last few years in the commercial real estate markets," Shook says, adding that the Boise, ID-based company, which provides non-recourse financing for un-stabilized and distressed commercial properties, offers a "compelling" value proposition. In his new role, he says, "I have a great team of dynamic loan origination professionals. I look forward to driving A10 to a multi-billion-dollar middle market commercial mortgage originator in the next 24 to 36

months."






Over the course of 20-plus years, Shook has originated, managed, structured and traded tens of billions of dollars of real estate whole loans, CMBS and securitizations. Much of his work has focused on loan growth through customer development and differentiated marketing approaches.

Shook was on the founding management team of **Resource Capital Corp.**, a specialty finance mortgage REIT. In March 2006, he rang the opening bell of the New York Stock Exchange to commemorate RSO's initial public offering. Prior to that, Shook was president and CIO of **Ischus Capital Management LLC**, which he co-founded with Resource America.

Before his time at Ischus, Shook ran a multi-billion-dollar real estate portfolio for HSBC Bank USA. He also held senior positions at Bank of America in the United States and Europe, where he originated, managed, structured, and traded a variety of real estate loans, CMBS, securitized assets and derivatives.

"Andrew is a significant addition to our senior leadership team," says Jerry Dunn, CEO of A10

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Capital. "He brings a new level of diversity of experience to our organization as he has originated, managed, structured and traded tens of billions of dollars of real estate whole loans, CMBS and securitizations over the course of his career."

As A10's growth accelerates, Shook says, "we will add significant staff to the origination team. It's a privilege to lead this exceptional group. I look forward to working with them as we build upon our client relationships and expand A10's brand to new markets."

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About Our Columnist



Paul Bubny is managing editor of *Real Estate Forum* and *GlobeSt.com*. He has been reporting on business since 1988 and on commercial real estate since 2007. He is based at ALM Real Estate Media Group's offices in New York City. [Contact Paul Bubny.](#)

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