



Tom MacManus Joins A10 Capital as President, Strategic Accounts

Former GMAC Commercial Mortgage President and CEO to Develop Key Relationships

Boise, ID February 17, 2017 – A10 Capital, the nation’s leading provider of middle-market commercial real estate loans, today announced that Tom MacManus has joined the firm in a newly created role -- President, Strategic Accounts.

“Tom brings executive leadership and over 35 years of commercial real estate finance experience,” said Jerry Dunn, A10 Capital Co-Founder and CEO. “He will deepen our relationships with key commercial real estate firms, an initiative that will further strengthen A10’s momentum. We are delighted to welcome him to the firm.”

Previously, Mr. MacManus served as President and COO of ARA Finance, a national full-service mortgage finance firm, where he was responsible for developing the firm’s national multifamily lending platform. Prior to that, he was also Chairman and Chief Executive Officer of Cushman & Wakefield Sonnenblick Goldman, the New York real estate-based investment banking group.

Prior to Cushman & Wakefield, Mr. MacManus held various senior leadership positions during a nine-year career with GMAC Commercial Mortgage Corp. (GMACCM). From 2003-2006, he served as President of GMACCM and CEO of its North American Operations where he managed mortgage banking and seven other lending platforms comprising a \$10 billion balance sheet and \$22 billion in annual originations.

Prior to joining GMACCM, Tom was a Senior Vice President at Midlantic Bank (now PNC) headquartered in New Jersey.

“A10 Capital is the most exciting business story in U.S. commercial real estate finance today,” said Mr. MacManus. “Jerry and his team have built a platform that is better positioned to meet the needs of middle market borrowers than any CRE lender in the U.S. I look forward to helping my new colleagues take A10 to a new level of success.”

About A10 Capital

Both commercial property and single-family rental home investors rely on A10 Capital as their one-stop balance sheet lender for middle-market commercial mortgages. With loans ranging from \$1 million to \$20 million per commercial property and \$500,000 to \$20 million for single-family rental portfolios, our broad menu of bridge and permanent loans cover the entire life cycle of properties across the United States. Our full service platform incorporates focused origination, speedy underwriting, in-house legal and servicing for the life of the loan. An innovator in the industry with a scalable funding model, A10 is backed by four significant institutions: \$5.1 trillion asset management firm BlackRock, \$131 billion

global investment firm KKR, the \$21 billion global private equity firm H.I.G. Capital, and THL Credit, the credit affiliate of Thomas H. Lee Partners. We are based in Boise and Dallas and have regional offices in key markets nationwide. For more information, please visit us at www.a10capital.com.

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