



A10 Capital Grows Origination Team in Boston, Phoenix and L.A.

Hires of three lending veterans rounds out eastern and western origination teams.

Boise ID, March 7, 2017 – A10 Capital today announced it has hired three senior commercial real estate executives to expand loan originations across key U.S. regions, the latest step in the company's growth as a leading lender to the middle-market commercial real estate market.

Dan Adkinson, a veteran credit specialist has joined A10 as Executive Vice President based in Boston. In 2004, Mr. Adkinson co-founded NewStar Financial, a Nasdaq-listed specialty finance company where he served as the Head of Commercial Real Estate and Chief Credit Officer - CRE.

Prior to NewStar, he spent a decade at JP Morgan Asset Management as a senior manager in fixed income and the Global Real Assets group. In academics, he has been an adjunct professor at both Columbia Business School and the Fuqua School of Business at Duke University and currently lectures on commercial real estate at the Massachusetts Institute of Technology.

Steven Burgoyne, who has over 25 years' experience in commercial real estate investment and finance, was named Executive Vice President and will be based in Phoenix. Prior to joining A10, he was senior vice president for JRE Capital in Scottsdale, Arizona where he was head of the private money division and responsible for client development as well as sourcing loan opportunities.

Previously, he was director of capital markets for Sure Storage USA, a fully integrated national investment company. Earlier in his career, he led the mortgage banking offices for Merchants Funding, TRI Capital, GMAC Commercial, Trinan Capital, and Pacific Southwest Realty Services.

Jason Gaffner, who joins from George Smith Partners, a leading real estate banking firm, was named Executive Vice President at A10 and will be based in Los Angeles. At George Smith, Mr. Gaffner was responsible for originating loans in the \$2 million to \$20 million range. Prior to George Smith Partners, he spent several years with Meridian Capital Group as an associate in their Los Angeles office.

Dan will report to SEVP and eastern regional manager, Alex Biagioli, while Steve and Jason will report to SEVP and western regional manager John Rodiles.

About A10 Capital

Both commercial property and single-family rental home investors rely on A10 Capital as their one-stop balance sheet lender for middle-market commercial mortgages. With loans ranging from \$1 million to \$20 million per commercial property and \$500,000 to \$20 million for single-family rental portfolios, our broad menu of bridge and permanent loans cover the entire life cycle



of properties across the United States. Our full service platform incorporates focused origination, speedy underwriting, in-house legal and servicing for the life of the loan. An innovator in the industry with a scalable funding model, A10 is backed by four significant institutions: \$5.1 trillion asset management firm BlackRock, \$131 billion global investment firm KKR, the \$21 billion global private equity firm H.I.G. Capital, and THL Credit, the credit affiliate of Thomas H. Lee Partners. We are based in Boise and Dallas and have regional offices in key markets nationwide. For more information, please visit us at www.a10capital.com.

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